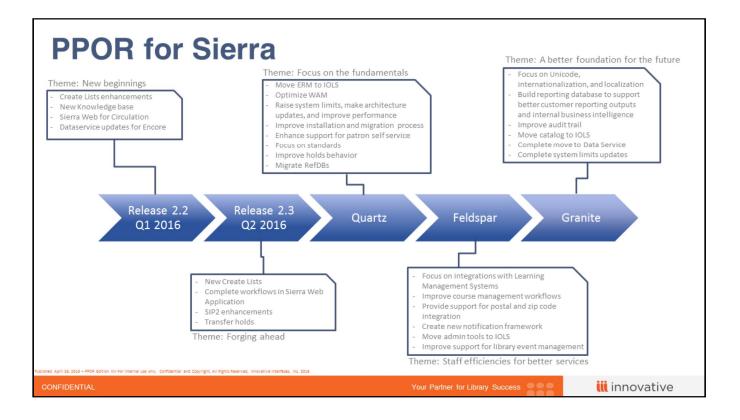


Introductions – Innovative staff attending (introduce all III staff) For smaller groups, introductions by the library and roles. Collect attendee names, roles, and contact information for Netsuite.





- Patron Mobile Apps: Everyone is on a mobile device these days. With Sierra, patrons can hold your library's resources in their hands,

wherever they are. Our mobile self-service app provides article, print, and eBook real-time availability in a single integrated interface. But that's not all: patrons can directly access and checkout the resources from their device. Sierra brings the library to patrons' fingertips.

Staff Mobile Access: Feel empowered with the on-the-go capabilities of Sierra Mobile Worklists. Our mobile material handling reduces processing time and eliminates paper lists; it's as easy as scanning book barcodes with the camera on your device. And that's just the beginning. Upcoming Sierra Web Circulation will also include checkouts, check-ins, renewals, catalog access, and patron account management, all accessible via mobile browsers, so you can serve patrons where they are: on the floor, in the stacks, or outside the building at library events.
Superior Staff Experience: Sierra not only matches but also improves upon the Millennium experience. With a unified client, faceted results, and additional Create List options, staff will save time and energy without the burden of learning a new system. Sierra's simultaneous views and actions mean no more busy records and broken transactions, and the web-based user administration means fewer headaches for systems administrators. These improvements translate into a more scalable solution for individual libraries and consortia.

- Open, Open, Open: Sierra's open database provides complete access to your data,

greatly expanding your capabilities to analyze trends and usage. Coupled with our development of REST APIs, Sierra connects seamlessly to outside systems, thirdparty providers, and library-developed solutions. The possibilities for expanding the patron, librarian, and staff experiences are endless.

- Stay Current: Sierra is a modern library services solution that is built to evolve with technological advancements. Whether providing support for emerging formats, breaking down data limits, or utilizing new transaction models, Sierra allows libraries to keep pace both today and into the future. Designed for extensibility, flexibility, and cloud-optimization, Sierra updates are seamless so you can focus on



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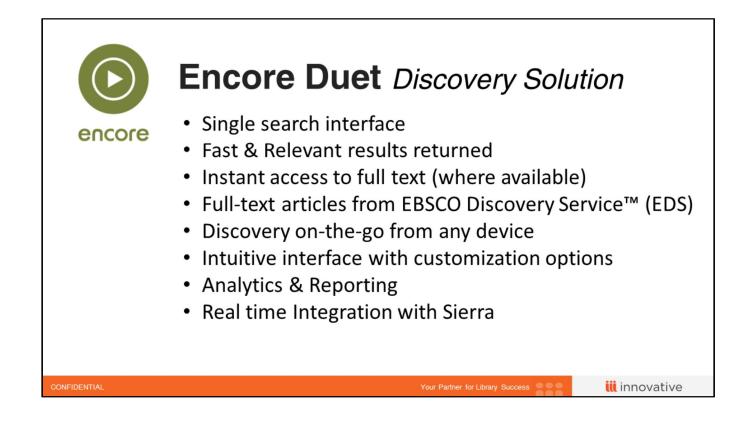
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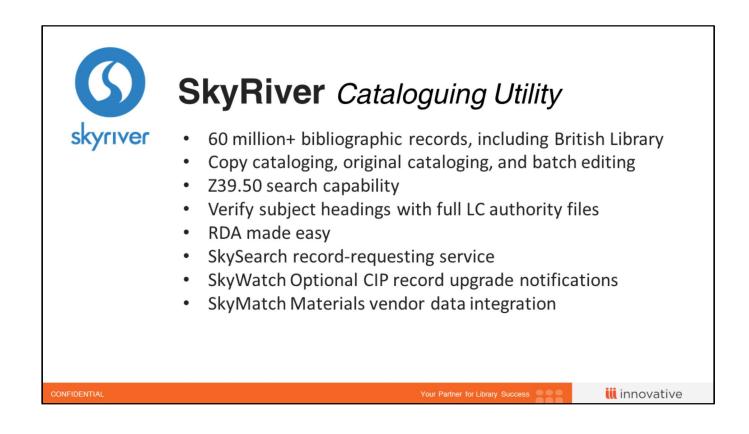
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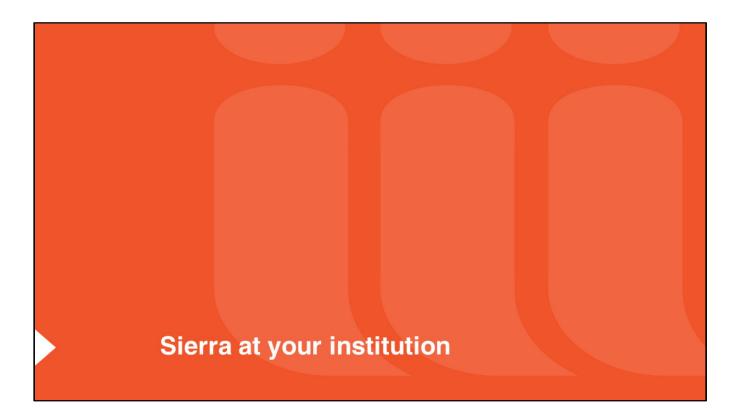
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Migration Proposal		
Minimum PackageSierra LSP		
Encore		
LICOLE		
 Optional Encore Duet with EDS integration Mobile Apps Decision Center Hosting 		
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Migration Proposal – Separate

- License free migration cost, Only charge for services and optional items
- Cost depending on the size of the library
- You will get same functionalities but a lot more
- Migration services includes:
 - Project management
 - Hardware / software setup
 - Data profiling
 - 3 days of Onsite training, 54 hours of Online Trainer Consultation
 - Implementation consultation and go-live support
- Migration will take between 4 to 6 months

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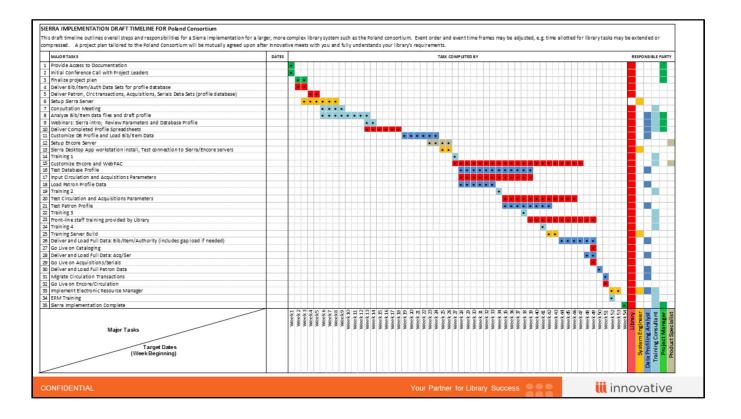
Migration Proposal – Consortium

- License free migration cost
- Consortium licensing depending on the members
- Additional services for data handling to a single Sierra instance
- Project could start in 2017:
 - Includes PM, HW/SW Setup, Data Profiling
 - 12 Days of Onsite Training (Central Location)
 - Up to 80 hours of Online Trainer Consultation
 - 2 Days of Onsite Consulting
 - 3 Days of Go Live Assistance On-Site

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Hardware re	equirement			
• Sierra needs 2 s	g Ipported using VMw ervers and Encore 1 orm: RHEL 6 x86 64	server	64	
 Recommended HW configuration: 				
- C2 8cores Processor 24 GB Memory 200 GB Disk	- D2 24cores Processor 48 GB Memory 300 GB Disk	- C1 8cores Processor 16 GB Memory 100 GB Disk		
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Integration with 3rd Parties SIP2/SIP3 ٠ Payment APIs ٠ My Account API • PC Booking Systems • • EDI in entire process, from quotes to fulfilment and Invoices monographs and serials Integration with Finance System for payment • Full suite of API's • Sierra designed for seamless integration innovative innovative

Self-check machines Sorters Agresso etc, EDI fact

Hosting Services	
• Tier 4 Data center in Dublin, Ireland	
 Highest availability – resilience and redundancy b several ISP 	uilt in including
• 99.9% Service Level	
Over 90 customers hosted in Dublin	
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